

PRICING OPTIONS CREATED FOR YOU

Knowing that operations change and markets constantly shift, we make it our business to keep the pulse of our customer's needs. This year, we have two pricing options to consider. Both are built around simplicity. Find the right offering that suits your needs.



STANDARD

Here are the basics to our standard pricing structure:

- › Standard is a consistent \$0.09/bu flat cost
- › ProPricing® gives farmers the flexibility and control to price out every week
- › Set your basis anytime prior to your delivery period and take advantage of low basis when it's available
- › Manage your bushels according to your needs



PROSHARE

Here are the basics to our new ProShare pricing structure:

- › ProShare introduces a performance based pricing structure with a \$0.03/bu base cost
- › Customers share in the value created by Cargill compared to the market average
- › If the final ProPricing value is below the market average over the pricing period, there is no additional adjustment
- › If the final ProPricing value is above the market average over the pricing period, there will be an additional price adjustment of 25% of the increased pricing performance in addition to the \$0.03
- › The total price adjustment is capped at \$0.20/bu

ALL BUSHELS ENROLLED IN PROPRICING WILL BE MARKETED THE SAME REGARDLESS OF THE PRICING STRUCTURE YOU CHOOSE.